

Selected Professional Opportunity Teams (SPOT)

Chief Executive Officer (CEO) - The chief executive officer is responsible for providing strategic leadership for the company by working directly with Local Computerized Services (LCS), the board of directors, and, the executive management team to establish long range goals, strategies, plans and policies. The EVP, COO, CFO and CTO report directly to this chief executive. The CEO provides leadership and management to ensure that the mission and core values of the company are clearly understood and consistently put into practice. The CEO drives the company to achieve and surpass sales, profitability, cash flow, and business goals and objectives. This chief executive spearheads the development, communication and implementation of executive growth strategies and processes. The CEO collaborates with the executive management team to develop and implement plans for the operational infrastructure of systems, processes and personnel designed to accommodate the growth objectives of the company. This top officer motivates and leads a high-performance management team; attracts, recruits and retains required members of the executive team (not currently in place); and, provides mentoring as a cornerstone to the management career development program. The CEO acts as lead “client-care officer” through direct contact with clients and other associates. This leader assists (if necessary), in raising capital at appropriate stages to enable the company to meet sales, growth and potentially future market share objectives. The CEO fosters a success-oriented, accountable environment within the company, and, may represent the firm to potential investors and business partners at some future point. The CEO competencies include, but are not limited to, strategic thinking, business acumen, leadership, and, results driven. The expected skills include, but are not limited to, financial management, problem solving/analysis, collaboration, and, supervisory responsibilities.